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**INCOMING  
 TELEGRAM**

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 ACTION H-03

INFO OCT-01 CH-01 P-01 EX-01 PHO-01 RM-01 UN-01 EAP-04  
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INFO 106-00 ADS-08 AMAD-01 DS-08 EAP-00 22-00 /006W  
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R 160628Z APR 91  
 FM AMCONSUL GUANGZHOU  
 TO SECSTATE WASHDC 3970  
 INFO RUENBJ/AMEMBASSY BEIJING  
 AMCONSUL HONG KONG  
 AMCONSUL SHANGHAI POUCH  
 AMCONSUL SHENYANG POUCH

LIMITED OFFICIAL USE GUANGZHOU 02142

BEIJING PLS PASS CHENGDU

E.O. 12356: N/A  
 TAGS: OVIP, CM, US  
 SUBJECT: VISIT OF CODEL ROWLAND TO GUANGDONG

REF: BEIJING 9152

1. CODEL ROWLAND'S ACTIVITIES IN GUANGZHOU, WHILE BRIEF, WERE HIGHLIGHTED BY A DINNER/MEETING WITH VICE GOVERNOR ZHANG GAOLI, A TECHOCRAT IN CHARGE OF ECONOMIC DEVELOPMENT AND INDUSTRY. ZHANG AND THE CONGRESSMEN HAD A GOOD INTRODUCTORY DISCUSSION ON DEVELOPMENT ISSUES AND CONGRESSMAN ROWLAND INDICATED THE BASIC ISSUES WHICH HAD BEEN RAISED BY THE GROUP IN BEIJING WITH PREMIER LI PENG AND OTHERS. HE, AND THEN THE OTHER CONGRESS-

MEM IN SUCCESSION, INDICATED THEIR OWN INDIVIDUAL PERSPECTIVES ON THESE ISSUES BUT DID SO WITHOUT GETTING INTO THE KIND OF DETAIL WHICH OCCURRED IN BEIJING. THE DISCUSSIONS WERE MORE IN KEEPING WITH THE ONES INVOLVING SHANGHAI MAYOR ZHU RONGJI. FOR HIS PART, ZHANG PROVIDED THE CONGRESSMEN WITH A DETAILED ACCOUNT OF THE SUCCESES OF THE REFORM AND OPENING POLICY AND HIGHLIGHTED GUANGDONG'S SUCCESES AS WELL AS PLANS FOR THE FUTURE. BOTH ZHANG AND THE CONGRESSMEN SAID THEY LOOKED FORWARD TO MORE U.S. BUSINESS INVOLVEMENT IN THE AREA AND HOPED THE OUTSTANDING TRADE IMBALANCE COULD BE IMPROVED UPON.

2. FOLLOWING A TRAIN TRIP TO SHENZHEN, THE CONGRESSMEN HAD THE OPPORTUNITY TO VISIT INDUSTRIAL EXHIBITIONS AT THE SEZ EXHIBITION CENTER AND AT THE SHENZHEN MUSEUM BEFORE DINNER WITH SHENZHEN MAYOR ZHENG LIANGYU. ZHENG, AT CONGEN REQUEST, HAD ADDED A REPRESENTATIVE FROM THE DONG PENG COMPANY IN CHARGE OF THE YANTIAN PORT CONSTRUCTION PROJECT SO CONGRESSMAN FIELDS OF HOUSTON COULD DISCUSS POSSIBLE COOPERATION ACTIVITIES THROUGH THE SISTER-CITY RELATIONSHIP. BECAUSE OF THE HOUSTON-SHENZHEN LINKS, CONGRESSMAN FIELDS STOOD IN FOR CONGRESSMAN ROWLAND AS THE DELEGATION LEADER TO COUNTERPART MAYOR ZHENG. A SIMILAR DISCUSSION OCCURRED REGARDING THE PURPOSE OF THE CODEL'S VISIT, WITH AGAIN A VERY FRIENDLY GIVE-AND-TAKE ENGAGED IN BY ALL THREE OF THE CLIQUE-EMEN. ZHENG SPOKE WITH PRIDE ABOUT THE ACHIEVEMENTS

OF SHENZHEN, EMPHASIZING THE "A-100 GROWTH" AND MODERNIZATION WHICH HAD BEEN ACHIEVED. (THERE WAS

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OF COURSE THE USUAL OBEISANCE TO HAVING CORRECTLY IMPLEMENTED THE GUIDELINES SET DOWN BY THE CENTER. WHAT WAS MOST INTERESTING, HOWEVER, WAS ZHENG'S IMPLICATION SHENZHEN WAS A DISTINCT ENTITY OF ITS OWN RATHER THAN A CONSTITUENT PART OF GUANGDONG PROVINCE. IN DESCRIBING THE 1991 END-YEAR OPENING OF THE SHENZHEN AIRPORT, ZHENG TOLD HIS VISITORS THEY "WOULD NOT" ON THEIR RETURN TRIP TO SHENZHEN "HAVE TO GO THROUGH GUANGZHOU" IN ORDER TO VISIT. INSTEAD, HE SUGGESTED, "YOU CAN FLY DIRECTLY HERE, WHETHER FROM BEIJING, OR HONG KONG, OR EVEN FROM OVERSEAS." HIGHLIGHT OF THE DISCUSSIONS WERE INCLUDED FOCUS ON SHENZHEN'S INTENT TO DEVELOP THE SISTER-CITY RELATIONSHIP AND A DESIRE TO BECOME MORE INVOLVED WITH HOUSTON IN ALL SECTORS. THE MAYOR WILL HAVE A DELEGATION IN THE U.S. IN JUNE TO INCLUDE THREE DAYS IN HOUSTON BEGINNING JUNE 6. CONGRESSMAN FIELDS PROPOSED A VARIETY OF POSSIBLE PROGRAMS WHICH COULD BE DEVELOPED IN CONJUNCTION WITH HOUSTON'S LOCAL OFFICIALS.

3. ON THE SECOND DAY OF THE SHENZHEN STAY CODEL SPLIT UP, WITH CONGRESSMAN FIELDS GOING TO THE YANTIAN PORT TO VISIT THE SITE AND DISCUSS DEVELOPMENT AND EQUIPMENT SALES OPPORTUNITIES AND CONGRESSMEN ROWLAND AND HARRIS GOING TO VISIT THE SHENOU PORT AND DEVELOPMENT DISTRICT WITHIN SHENZHEN, INCLUDING A PLANNED STOP AT THE GUANGDONG FLOAT GLASS COMPANY. ICG AND FAR EAST INSTITUTE

DIRECTOR QUICK ACCOMPANIED CONGRESSMAN FIELDS AND HIS WIFE WHILE DR. BERGSON ACCOMPANIED THE ROWLANDS, HARRISES, MOSLEYS, AND MS. RAMONES. VISIT FOR BOTH GROUPS CONCLUDED THAT DAY WITH A STOP AT SPLENDID CHINA, A SHENZHEN THEME PARK WITH ITS MINIATURE VERSIONS OF CHINA'S MOST FAMOUS

NATURAL AND MAN-MADE LANDMARKS.

4. CODEL'S OVERALL IMPRESSION OF GUANGDONG WAS POSITIVE. ALL REMARKED EARLY ON ABOUT THE DIFFERENCES BETWEEN BEIJING AND SHANGHAI WITH REGARD TO PROSPERITY, OPENNESS, AND GUANGDONG'S "INDEPENDENT WAY OF DOING THINGS."

XARTER

United States Department of State  
 Office of FOI, Privacy, & Classification Review  
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